

Pain Group Maintains Independence

CHALLENGE

A high-volume pain group in Texas was terminating its employment contract and establishing independent practices.

The group was anticipating initial start-up costs, including increased operational costs and issues around physician alignment. Their cash flow and manpower were limited and hindered their ability to move forward with their objective.

SOLUTION

Jindal Healthcare engaged the physician group for solutions, including practice management and revenue cycle management.

We built out IT infrastructure at each clinical location, implementing EMR, billing and phone networks, creating a centralized billing and scheduling operation. Supplemental services were also rolled out to train staff and credential the physicians.

Additionally, we expanded their service line by establishing a small procedure center.

IMPACT

The physician group became cash flow-positive within 6 months.

They increased professional revenue over 100% in the first year.

The creation of the procedure center resulted in a 125% increase in total revenue (professional + facility) for the group.